## **Summarized Information of Products and Services**

Issuer : PT Mandiri Tunas Finance Product : Working Capital Financing Product : Sale & Lease Back Working Description Capital Financing with Motor Vehicles/Machinery/Heavy Equipment as collateral

		Financing	Main Feature				
Principal Financing	: Minir	num Rp 50 Million	Financed Asset	:	Used Passenger Cars, Used Pick Up Cars, Used Trucks, and Used Large Motorcycles >300cc		
Interest Rate Financing Period (tenor)		oer year	Collateralizable asset brands	:	Toyota, Honda, Daihatsu, Suzuki, Mazda, Nissan, Hyundai, Wuling, United Tractor Mitsubishi, etc		
Installments	: Rp :	1 Million - 100 on	Insurance and Coverage	:	TLO, Comprehensive, Combination, Credit Protection Insurance, Electronic Equipment Insurance (EEI), etc		
			Notes: The insurance	rate	e will vary according to		
			the tenor, principal	ar	mount debt, type of		
			coverage, region of vehicle purchased as well as				
			the vehicle model cho	sen	by the customer		
			Fee				
Loan Application Fe			Incidental Fee				
Administration Fee	•	.000.000,- s/d Rp 0.000,-	Fiduciary Insurance Fee	:	0.2% s/d 4.8% flat per year Insurance rate x vehicle price		
Commission Fee	: 0% - 3 Provi price		Life Insurance Cost	:	0.30% - 4.9%  Credit protection insurance rate x vehicle price		
Security Deposit Fee	the from custo	vary according to amount received the mer/lessee for oth payment.	Fee	:	Rp 1.500.000,- up to Rp 2.000.000,- or maximum as billed by the 3rd party based on the invoice.		
Stamp Fee	•	10.000/documents eded)	Collection Fee Fines	:	Rp. 100.000,- 0.4%/day		

Survey/Appraisal : Rp 0 - Rp 1.000.000,-Repayment before : 8% from 4% Fee the Maturity Date outstanding Penalty \*Terms and conditions applied **BPKB Custody Fee** Rp 5.000,- per day calculated from 60 calendar days from the date the last installment is paid / from the date of accelerated repayment Installment Payment : Rp 2.500,- s/d Rp. Fee 10.000,trough payment channel \*Terms and conditions applied **Benefits** 

Providing convenience to customers to meet the needs of working capital / business capital or expenses that run out in one cycle of customer business activities.

### Risks

- 1. Risk of not being able to own the vehicle if the customer(s) unable to fully pay the loan
- 2. Risk of paying additional charges due to bad payment/default payment
- 3. Risk of execution of the collateral due to the following conditions:
  - a. Negligence of installment payment based on agreed contract
  - b. Transferring or pawning financing object(s) without permission from MTF
- 4. Risk of reputation due to financing history is recorded in the Financial Information Service System (SLIK) when the customer(s) are in arrears with payments

# **Requirements and Procedures**

Customers must fulfill the following general financing requirements:

- 1. Individual or Business Entity
- 2. A survey of residence/business premises will be conducted
- 3. For used cars, a vehicle appraisal will be conducted

Individual Documents		Business Entity Documents		Self-employed/Professionals		
				Do	cuments	
1.	Copy of Applicant's E-KTP	1.	Copy of Trade Business	1.	Copy of Applicant's E-KTP	
2.	Copy of the applicant's		License (SIUP)	2.	Copy of the applicant's	
	husband's/ wife's	2.	Copy of Deed of		husband's/ wife's identity	
	identity card, family card,		Establishment and		card, family card, marriage	
	marriage certificate/		Amendment, Deed of		certificate/ divorce	
	divorce certificate		Authorization of the		certificate	
3.	Copy of house ownership		Ministry of Law and Human	3.	Copy of house ownership	
4.	Last 1 month's salary slip		Rights	4.	Copy of savings account or	
5.	Copy of savings account	3.	Company Registration		bank statement for the last	
	or bank statement for		Certificate /Business License		3 months.	
	the last 3 months.		(NIB)	5.	Copy of Taxpayer	
6.	Copy of Taxpayer	4.	Copy of Taxpayer		Identification Number	
	Identification Number		Identification Number		(NPWP)	
	(NPWP)		(NPWP)	6.	Copy of Trade Business	
7.	Original Proof of Vehicle	5.	Copy of Domicile Certificate		License (SIUP)	
	Ownership (BPKB) (for a		Copy of E-KTP of business	7.	Copy of license to practice	
used vehicle)			entity management		(for professionals)	

- 8. Copy of Vehicle Registration Certificate (STNK) (for a used vehicle)
- 7. Copy of the Company's Financial Statements for the last 2 years
- Copy of savings account or current account for the last 3 months
- Original Proof of Vehicle Ownership (BPKB) (for a used vehicle) Copy of Vehicle Registration Certificate (STNK) (for a used vehicle)
- 8. Original Proof of Vehicle Ownership (BPKB) (for a used vehicle)
- Copy of Vehicle Registration Certificate (STNK) (for a used vehicle)

## Customer(s)s can submit inquiries and complaints via:

Care Center: 1500059

Email: customer.service@mtf.co.id

Website: www.mtf.co.id

Operational hour for care center service 1500059

Monday-Friday: 08.00-17.00

#### Simulations

#### **Example of Installment Table**

Tenor	Year 1	Year 2	Year 3	Year 4	Year 5
Installment	Rp 35.542.000,-	Rp 19.552.000,-	Rp 14.294.000,-	Rp 11.716.000,-	Rp 10.211.000,-

Vehicle Condition: Used Vehicle Brand: Honda Vehicle Type: HRV-E-CTV Vehicle Price: RP 487,000,000

Down Payment Percentage: 20% of the vehicle price

Financing Amount: RP 389,600,000 Interest: 20,28% eff per year Insurance: Comprehensive

Region: Jakarta

Package Scheme: Prepaid installments (ADDM) Package Type and Tenor: Regular - 5 years

## A simulation example of Total Paid I

Total Down Payment: RP 97,400,000 Collateral Insurance: RP 33,388,720

Life Insurance: Rp 0,-Fiduciary: Rp 0,-

1st installment : Rp 10.211.000,-Total Paid I: Rp 144,499,720

# Example of simulating the total paid by customers:

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	Unit Price	Tenor	Down	Financing	Installment	Fees	Total paid by
			Payment	Amount*	up to		customers*
			(20%)		Maturity		
					Date		
	Rp	5	Rp	Rp	Rp	Rp	Rp
	487.000.000		97.400.000	389.600.000	10.211.000	47.099.720	144.499.720

<sup>\*</sup>Unit price minus the down payment

Download the MTFGO Apps on Google Play or Apple Store to carry out financing simulation.

Example of Fine Simulation A simulation example of collateral execution

<sup>\*\*</sup>Installment total up to maturity date plus fees (with the condition that the customer makes payments smoothly)

(if there is a delay in making payment)	(if the customer(s) do not fulfill the obligations according to the financing agreement)
Car collateral: 0.4%/day of the outstanding amount	Execution costs are based on the analysis and handling conducted or maximum as billed by the 3rd party based on the invoice.
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#### **Additional Information**

- 1. The calculations in the simulation are only illustrative and the values may change at any time;
- 2. This Summary of Product and Service Information is not part of the financing agreement.;
- 3. The customer(s) are obliged to continue to read, understand, understand and sign the financing agreement.;
- 4. Customer(s) are allowed to make repayments faster than the previously agreed period (will be charged with penalty fee);
- MTF is obliged to inform any changes to the benefits, costs, risks, terms and conditions of this Product and Service by mail or through other means in accordance with the applicable terms and conditions. The notice will be informed 30 days prior to the effective date of the changes;
- 6. The customer(s) will receive other product offers from third parties if customer(s) agree to share personal data;
- 7. MTF shall deliver a copy of the Financing Agreement and the Insurance Coverage document to the customer in the manner and place of submission in accordance with the agreed provisions.

#### Disclaimer

- 1. MTF may reject the customer application if it does not meet the applicable requirements and regulations.
- 2. The Product and Service Information Summary is not a guarantee that the financing facility will be approved;
- The customer(s) must read carefully, understand, and comprehend the contents of this Product and Service Information Summary before agreeing to the financing and have the right to ask MTF employees for all matters related to this Product and Service Information Summary.



Mandiri Tunas Finance is licensed and supervised by the Financial Services Authority (OJK).